

Date: _____

Professional Development Certificate: Advanced Management and Leadership



WISCONSIN
SCHOOL *of* BUSINESS

EXECUTIVE EDUCATION

Acquire the skills and tools that you need to be a successful manager with courses in the Advanced Management and Leadership series. Each course provides an in-depth exploration of one of the four essential areas needed for success; effective management processes, solid and influential relationships, strong business acumen and confident leadership.

The Certificate of Professional Development in Advanced Management and Leadership includes a wide range of core courses and several electives that you can choose from. Select any six courses to earn your certificate.

Core courses:

Elective courses:

- Gaining Commitment - Coaching and Motivating in the Workplace
- Getting It Right - Decision Making and Change Management
- Success Under Duress - Emotional Intelligence, Conflict Management and Negotiations
- The Manager's Role as Leader
- Transformational Leadership
- How to Influence Without Direct Authority
- Business Acumen and Strategy for Managers

- Acumen in Action
- Finance and Accounting for Non-Financial Executives
- Project Management: Planning, Scheduling and Control

Name: _____
(first) (middle initial) (last)

Position Title: _____ Company Name: _____

Business Address: _____
(Address) (City) (State) (Zip)

Contact Information: _____
(phone) (email)

Management Experience: _____

Name/location of organization, Date(s), Experience: _____

Education: *(schools & degrees.)* _____

Non-credit education: *(relevant seminars taken inside or outside your firm within the last three years.)*

Institution, Location, Date(s): _____

For more information on the **Professional Development Certificate: Advanced Management and Leadership** call Jane Corkery, Program Coordinator, at (608)441-7345 or e-mail her at jcorkery@exed.wisc.edu. We look forward to helping you with your career goals. FAX this application to UW Executive Education at 608-441-7325. To register or to view the current dates & times of classes, visit our website: exed.wisc.edu or call (800)348-8964